

Job Title	Director of Development
Position Number	620010
Requisition Number	1108
Job Description	Reporting directly to the Vice President for Development and University Relations, the Director of Development is responsible for directing a comprehensive development program for the University, including programs in annual giving, planned giving, corporate and foundation relations, prospect research, telemarketing, and other development activities such as capital campaign and constituent based fund-raising. Travel is required.
Minimum Qualifications	Bachelor's degree and demonstrated proficiency in soliciting six and seven figure gifts with a minimum of five years of comprehensive fundraising management experience required. One year of the total five years experience must have been in a supervisory capacity.
Preferred Qualifications	Experience in higher education preferred.
Department	Development
Division	Development and University Relations
Salary Range	\$64,630 - \$80,787
Job Open Date	06-05-2008
Job Close Date	07-07-2008
Job Category	Professional
Job Type	Full-Time
Documents that MUST be attached by the applicant (Required Documents)	Resume Cover Letter
To apply:	mtsujobs.mtsu.edu/applicants/Central?quickFind=52892