

**Director of Development
College of Business Administration
The University of Southern Mississippi**

The University of Southern Mississippi is seeking a Director of Development for the College of Business Administration to lead a comprehensive, integrated fundraising effort that will play a significant role in the University's planned capital campaign. The position will report to the Assistant Vice President for Development.

The University of Southern Mississippi is a comprehensive doctoral and research university founded in 1910. With the main campus in Hattiesburg and the Gulf Coast campus at Long Beach-Gulf Park, Southern Miss is the only comprehensive university in the state to have been designated as a dual campus status by the Mississippi IHL Board of Trustees. With these two primary sites and five other teaching and research sites along the Mississippi Gulf Coast, Southern Miss serves nearly 16,000 students.

The position provides leadership in the identification, cultivation, and solicitation of resources from individuals, foundations, corporations, and other sources in the continuing development of private support to the College of Business in its academic mission. This individual will have the opportunity to significantly increase the College's endowments for faculty and student scholarships and to serve as a partner to the Dean of the College.

The Director of Development should have extensive fund-raising experience with a proven record of achievement; excellent communication skills, knowledge of best practices in advancement; and be a collegial and collaborative colleague. Additionally, the successful candidate must have experience as a philanthropic professional in a university environment as well as a sincere interest in and appreciation for the values and mission of The University of Southern Mississippi.

Baccalaureate degree required; master's degree preferred with a minimum of five years of progressively responsible and relevant experience in higher education philanthropy.

Salary range is \$70,000 to \$80,000, commensurate with education and experience.

A letter of interest and resume should be sent in confidence to: Susan O'Connell, EduSearch, Email: soconnell@edusearchonline.com

The University of Southern Mississippi is Equal Opportunity, Affirmative Action Employer