

**Development Officer
Cumberland University, Lebanon**

Position Description: As part of a team of experienced fundraisers, the Development Officer manages the identification, cultivation, solicitation and closing for assigned prospects with the giving ability of \$25,000 and above for the proposed nursing and science facility within The Campaign for Cumberland University. He/she is responsible for designing, planning and implementing a major gift plan that will expand the University's prospect base and build the donor pipeline for gifts in support of the institution's priorities.

Requirements: Bachelor's degree required. Master's degree or CFRE preferred. A minimum of three years of fundraising experience is required, preferably in higher education, or the equivalent in marketing, public relations, sales or similar positions. A familiarity with nursing and science professions is also preferred.

To Apply: Please submit resume with five (5) references to Vickie Rickard, Director of Human Resources, Cumberland University, One Cumberland Square, Lebanon, TN 37087, or by e-mail to vrickard@cumberland.edu or by fax to 615.444.2562.

For detailed information about this position please contact Jonathon L. Hawkins, Director of Campaign Planning & Operations, by email at jlhawkins@cumberland.edu or by phone at 615.547.1239.